

HINDUSTAN PAPER CORPORATION LIMITED
MARKETING DEPARTMENT
75-C, PARK STREET
KOLKATA-700 016

Ref: HPC/MKTG/CHQ/2009-10/BOS-11

26-06-2009

Sub- Bulk Order Scheme for Stockists for supplies to Printers for printing of Textbooks/Work Books

Applicability	This scheme will be applicable only for institutional sales through bonafide printers for a minimum quantity of 3000 MT where HPC has no scope for participation directly in the relevant tenders and such paper is to be used for printing of Textbooks by printers for Karnataka Textbook Society, Bangalore-560085 (TenderRef.No.A7 / KTBS / Tender 02/2009-10 Dated 27-05-2009). Such orders shall be executed through HPC's Stockists to Printers involved.
Validity	From August 01 to December 31, 2009.
Duty	Excise Duty paid.

General Terms & Conditions for Bulk Order Scheme:

1. Bids are invited for the above scheme for supply of minimum quantity of 3000 MT paper (Cream Wove/Maplitho with or without watermark) personally in sealed covered or by e-mail (in two bid tender system- Technical and Price bid in two separate covers / e-mails) indicating your best price for direct dispatch from Mills and ex-depot in conformity with Terms & Conditions of Bid of above bid reference should reach the office of **General Manager (Marketing), HPC, Kolkata by hand or through e-mail at ID hindpaper_tenderbox@yahoo.com**. latest by **1600** hrs of **29-06-2009 (Monday)**. **The bids will be opened at 1630 Hrs. on the same day.**
2. The EXCLUSIVE performing STOCKISTS of HPC are only entitled to participate in this scheme.
3. The Technical Bid should accompany an **EMD of Rs.2.0 Lakh** by way of Demand Draft in favour of Hindustan Paper Corporation Limited, payable at Kolkata and original consent letters of the printers who intends to buy paper from the bidder in the event of order placed by the Textbook Society, Karnataka on concerned printers. In case of submission of fabricated certificate in this regard, the amount of EMD will be forfeited. After final selection of qualified bidder for supply of paper in this tender, the **SECURITY MONEY of Rs.2.0 Crore by way of Bank Guarantee issued in favour of HPC** will have to be deposited to General Manager(Marketing) Kolkata through concerned depot. Security Money shall be returned only on compliance of all terms and conditions of this Bulk Order Scheme.

4. EMD for the bidders who have not been qualified in this tender, shall be returned after final selection of bidder is complete. The amount of EMD of the successful bidder shall be adjusted against supplies.
5. The bidders must submit their Technical & Price Bids as per prescribed forms enclosed (Annexure-I & II).
6. HPC shall accept only 100% pre-deckle matched Order (with or without Water mark paper) with supporting BG.
7. Ex-Mill supply will be preferred. However, in case ex-depot supplies, the bidder has to lift the material from HPC godown within 15 (fifteen) days from the date of its arrival. In case of failure to lift material within the scheduled time, HPC shall charge double the related godown rent and insurance from the date of arrival of the material which may be recovered from Security Money deposited in this tender.
8. All payments will be made in advance before dispatch of material from the mill.
9. No CST Sale shall normally be permissible from Depot.
10. HPC will not be liable for any penalty imposed by the Managing Director, Karnataka Textbook Society, Bangalore, for any delay or dispute in supplies.
11. For award of work under this scheme in case more than one bidder become H-I, weightage in evaluation shall be given for their past performance during the last three financial years and / or their proven potential in similar tenders in the past.
12. The contract will be subject to usual force majeure conditions.
13. HPC reserves the full right to accept and / or reject any offer without assigning any reason whatsoever, and the decision of HPC in this regard shall be final and binding.
14. The stockist has to submit copies of work orders issued to the printers by Managing Director, Karnataka Textbook Society, Bangalore or declaration on Rs.100/- Non-judicial Stamp Paper by printers about utilization of paper for printing of Textbooks, as documentary evidence.
15. Other things being equal, even among the exclusive stockists, preference will be given to the exclusive stockist who is operating in the region in which the original tender for text books has been floated.
16. Management reserves the right :
 - to increase the quantity for supply against above tender beyond 3000 MT
 - to have negotiation with only H-I bidder
 - to accept or not to accept the price finally offered

Annexure-I to NIT for BOS-II
Dated 26-06-2009

TECHNICAL BID CHECKLIST

	I T E M	YES/NO
1.	Demand Draft for Rs.2.0 Lakhs	
2.	Consent Letters of Printers (in original)	
3.	Whether Price has been quoted as per Price Bid Format	
4.	Whether agreed to all other terms and conditions of this NIT	

Name & Signature of the Stockist
with Seal

Annexure-II to NIT for BOS-II
Dated 26-06-2009

PRICE BID FORMAT

Price offered should be including Excise Duty and net of all discounts and incentives but excluding all taxes and levies which will be borne by the Stockist.

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|------------------------------|---|
| 1. Ex-Mill Price (in Reels) | Rs.....per MT
(with or without Water Mark) |
| 2. Ex-Mill Price (in Sheet) | Rs.....per MT
(with or without Water Mark) |
| 3. Ex-Depot Price (in Reels) | Rs.....per MT
(with or without Water Mark) |
| 4. Ex-Depot Price (in Reels) | Rs.....per MT
(with or without Water Mark) |

Name & Signature of the Stockist
with Seal