

TARGET 2009-10

	Unit	MOU (V.Good)				
		NPM	CPM	HPC	HNL	Combined
Production	MT	114000	100000	214000	113000	327000
Sales	MT	114000	100000	214000	119000	333000
Net V.O.P.	Rs./t	38343	38329	38336	30517	35634
Gross Sales Realisation	Rs./t	39133	39793	39442	29912	36036
Excise Duty	Rs./t	790	1464	1105	0	710
Mktg. Selling & Distribution	Rs./t					
Variable Cost (Input)	Rs./t	20202	23251	21627	19652	20944
Contribution	Rs./t	18141	15078	16710	10865	14690
Sales	Rs./L	44612	39793	84405	35595	120000
Excise Duty	Rs./L	901	1464	2365	0	2365
Accrtn.(+)/Deccrtn(-)	Rs./L	0	0	0	-1111	-1111
Net V.O.P.	Rs./L	43711	38329	82040	34484	116524
Total V.C. (Input)	Rs./L	23030	23251	46281	22207	68488
Contribution	Rs./L	20681	15078	35759	12277	48036
Other Income	Rs./L	1380	1925	3305	636	3941
Salaries	Rs./L	4998	5200	10198	5000	15198
Salaries (Excl'dg. CHQ)	Rs./L					
Repairs	Rs./L	2300	1950	4250	2000	6250
Social O.H.	Rs./L	860	800	1660	404	2064
Selling & Distribution	Rs./L	3700	6100	9800	65	9865
Admn. Expn.	Rs./L	1520	1700	3220	944	4164
SUB TOTAL	Rs./L	14134	16630	30764	8713	39477
Gross Margin	Rs./L	7927	373	8300	4200	12500
Prior Period Adjustment	Rs./L					
Gross Profit	Rs./L	6727	(-)977	5750	2925	8675
Int.on C/C & Others	Rs./L	0	0	0	0	0
Int.on Govt.Loan	Rs./L	0	0	0	0	0
Profit Before Tax	Rs./L	6727	-977	5750	2890	8640
I.Tax	Rs./L			1954	982	2936
Net Profit	Rs./L			3796	1908	5704
Gross Block	Rs./L			98057	41096	139153
Gross Margin/Gross Block				0.09	0.1	0.09
Capital Employed	Rs./L			60655	24402	85057
Gross Profit/Cap. Employed				0.1	0.12	0.1
Net Worth	Rs./L			107921	27873	135794

Net Profit/ Net Worth				0.04	0.07	0.04
Returns to Capital(10% of CE)	Rs./L			6066	2440	8506
Added Value	Rs./L			2235	1760	3994
Added Value/Gross Sales				0.03	0.05	0.03
No. of Employees	No.			2950	1050	4000
PBDIT/Total Employment				2.81	4	3.13
Value Added /Rupee of Wage	Rs.			3.81	2.78	3.52
Water Consumption/MT	KL				0	109
Consumption of Grid power per tonne of paper	KWH					340

VARIABLE COST FOR MOU 2009-10 (Rs./t)

	UM	N.P.M.			C.P.M.			HPC		
		Sp.Con.	Rate	Cost	Sp.Con.	Rate	Cost	Sp.Con.	Rate	Cost
Production	t	114000			100000			214000		
RAW MATERIALS :										
Bamboo	GMT	3.65	1580.00	5767	3.75	1730.00	6488	3.70	1651.10	6104
Wood	BDMT	0.03	1513.00	45	0.04	1880.00	77			
Bamboo Chips	BDMT									
S.S. Powder	Kgs.	215.00	4.33	931	160.00	5.02	803	189.30	4.60	871
R/M Handlg. Charges	Rs.			200			225			212
English China clay	Kgs.	1.76	21.00	37				0.94	21.00	20
China Clay	Kgs.				69.00	3.19	220			
TOTAL RAW MATERIALS :	Rs.			6980			7813			7369
CHEMICALS :										
Salt Cake	Kgs.	29.00	8.77	254	42.00	8.58	360	35.07	8.66	304
Caustic (Cap)	Kgs.	58.00	20.62	1196	60.00	24.25	1455	58.93	22.35	1317
Chlorine (Cap)	Kgs.	80.00	8.00	640	78.00	9.15	714	79.07	8.53	674
Chlorine (Purchase)	Kgs.									
Chlorine Dioxide	Kgs.	4.00	113.55	454	4.00	114.70	459	4.00	114.09	456
Lime	Kgs.	500.00	5.74	2870	540.00	5.88	3175	518.69	5.81	3013
Fortified Rosin	Kgs.	12.00	33.72	405	13.00	32.98	429	12.47	33.36	416
Alum	Kgs.	35.00	15.36	538	42.00	14.80	622	38.27	15.07	577
Hydro Peroxide	Kgs.	3.00	30.10	90	7.00	31.68	222	4.87	31.16	152
Other Chem. & Dyes	Rs.			415			384			401
Chem. Feeding Charges	Rs.			54			55			54
TOTAL CHEMICALS :	Rs.			6916			7874			7364
UTILITIES :										
Furnace Oil	Ltrs.	2.00	20.50	41	3.00	21.59	65	2.47	21.12	52
Steam Coal	MT	1.20	4000.00	4800	1.25	4680.00	5850	1.22	4324.68	5291
Power Generated (TG)	KWH	1350.00	0.07	95	1420.00	0.07	99	1382.71	0.07	97
Power (Purchase)	KWH									
TOTAL UTILITIES :	Rs.			4936			6014			5440
M/c. Clothing	Rs.			350			320			336
Packing Charges	Rs.			550			650			597
Waste Disposal Expenses	Rs.			60			50			55
Packg. Handlg. F/Goods	Rs.			160			220			188
Other Consumables	Rs.			250			310			278
TOTAL VARIABLE COST	Rs.			20202			23251			21627
Spare Parts	Rs.			1600			1600			1600
TOTAL VARIABLE COST	Rs.			21802			24851			23227