



Hindustan Newsprint Limited

(A Government of India Enterprise - A subsidiary of HPC Limited)
Newsprint Nagar - 686 616, Kottayam Dist., Kerala, India
Phone: 04829 - 256211 - 21 Fax: 04829 - 251911/ 257587
E-Mail: hnl@hnlonline.com • Web Site: <http://www.hnlonline.com>

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NOTICE INVITING BIDS FOR THE ADVISORY SERVICES TO SELECT A DEVELOPER TO SET UP A COAL BASED POWER PLANT ON BOOT BASIS

Hindustan Newsprint Limited (HNL) invites bids from reputable consultant to render Advisory Services for selecting a Developer (Independent Power Producer -IPP) to setup a Coal based Power Plant of capacity of 50 MW (approximately) on BOOT basis. The Power Plant is aimed at to get required, reliable and quality power and steam for the proposed Expansion-cum-Diversification Project of HNL, at the most economic tariff, to be set up in HNL's existing mill premises by an Independent Power Producer/ Developer on BOOT basis within a period not exceeding 24 months from the date of Lol. The requirement of power for HNL is estimated to be around 25 MW and steam 70-80 TPH at random. However, the Developer in consultation and with approval of HNL is at liberty to go in for installation of additional capacity, depending on the availability of land with HNL, to sell the same to the state grid or outside agencies in conformance with the Kerala State Electricity Regulatory Commission/Kerala State Electricity Board regulations/rules.

To finalise the IPP/Developer who would set up the above mentioned Power Plant on BOOT basis, HNL intends to engage the services of a consultant/advisory agency having experience and expertise in providing advisory services for the selection of a Developer. The assignment of selection of Developer is to be carried out in a time bound manner within 5 months from the date of Lol.

The scope of the advisory services generally covers -

1. Preparation of Bid Document involving technical, commercial and financial specifications for the tariff based competitive bidding process to select the Developer including preparation of RFQ, RFP documents, specifying the eligibility criteria, its evaluation, preparation of contract documents and also all other documents/services generally comes under the ambit of the advisory services for similar jobs.
2. Assistance in pre-bid meeting, evaluation of bids and in negotiation with the selected developer to conclude long term power and steam purchase agreements, project development agreement etc.
3. Extending assistance to HNL to obtain the requisite statutory clearances for the project.

The detailed scope is illustrated in the bid document.

Pre-qualification criteria:

1. The bidder should have worked as a consultant rendering advisory services for selection of a developer to set up a coal/gas based Thermal Power Plant covering preparation of RFQ, RFP, evaluation of bids etc. under a competitive tariff based bidding during the last 7 years.

OR

If the bidder does not fulfill the above criteria on its own, but has served as a consultant for a coal/gas based thermal power plant during the past 7 years, can make a tie-up or a consortium arrangement with another reputed consultant who has got experience in selecting a developer or vice versa. In this case, one of the parties should necessarily have experience in the preparation of RFQ, RFP, evaluation of bids etc. for a tariff based bidding. The bidder has to submit an alliance /tie up agreement with the said consultant stating that the latter shall render all supporting services to the former towards the advisory services for HNL's project.

OR

The bidder should have rendered advisory services to a Developer/IPP, for a competitive tariff based bidding process in setting up of a gas/coal based Thermal Power Plant and also should have experience in preparation of RFQ, RFP, evaluation of bids etc. for at least one BOOT project, during the last 7 years.

2. The bidder should have positive financial results during any of the two preceding financial years out of five, ending on 31.03.2010.

The Bid Documents can be downloaded on remittance of the Tender Document fee of Rs.1500/-, inclusive of KVAT (non-refundable). The Bid along with relevant supporting documents and also the EMD/Bid Security of Rs.1,00,000/- (refundable) by means of a Demand Draft drawn in favour of Hindustan Newsprint Limited payable at Ernakulam/Mevellor from any scheduled Indian Commercial Bank or by means of a Bank Guarantee as per HNL format (Annexure-I) from a Scheduled Indian Commercial Bank or from Indian Branch of a foreign bank (BG enforceable in India) which should reach us before 14.30 Hrs. (IST) on 01.12.2010. The Part-I bid (Techno Commercial) shall be opened on the same day at 15.00 Hrs. (IST) in the presence of attending bidders.

The pre-bid conference(s) shall be held at our office to clarify the queries, if any, raised by the prospective bidders, with prior intimation to the prospective bidders.

HOD (Projects)