

HINDUSTAN PAPER CORPORATION LTD
(A Government of India Enterprise)
75-C, Park Street, Kolkata – 700 016
Phone No. : 91-33-2226-5809 / 2249-6931/32/34/35
Fax No: 91-33-2249-4932, Website : www.hindpaper.in
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EXPRESSION OF INTEREST (EOI) FROM PRINTERS / PUBLISHERS

Hindustan Paper Corporation Limited (HPC) is owning and operating two large integrated Paper Mills in Assam, namely Cachar Paper Mill (CPM), Panchgram and Nagaon Paper Mill (NPM), Jagi Road, with capacity of 1,00,000MT each. HPC is a pioneer in manufacturing completely virgin fibre based writing and printing paper meant for mass consumption in the education sector. The product profile of HPC includes Creamwove, Maplitho, Copier Paper etc., with GSM ranging from 40 to 130.

HPC invites Expression of Interest (EOI) from Printers / Publishers for entering into an alliance to cater to the requirements of Text Book Corporations / Departments of various State Governments all over the country, who are purchasing printed text books directly from the printers / publishers.

EOIs are invited from Printers / Publishers satisfying the following conditions:

1. Minimum experience of 5 years in related work area of printing, publishing and supplying textbooks / workbooks / other books to Text Book Corporations / Departments of State Governments and other bodies (please enclose supporting documents with list of institutions for whom jobs have been done indicating volume, value and completion certificate).
2. Printers / Publishers must have a turnover of not less than Rs.10 crore and must have successfully completed jobs of printing

- textbooks / workbooks / other books in the preceding 3 years for supply to aforesaid entities (please enclose supporting documents with list of institutions for whom jobs have been done indicating volume, value and completion certificate).**
- 3. Printers / Publishers must furnish certificate from Nationalized Bank / Scheduled Bank in support of credit worthiness and financial soundness, stating the exposure limit.**
 - 4. Printers / Publishers should be adequately equipped with latest state-of-the-art machinery for undertaking large volumes of multi-colour printing jobs and associated facilities such as fabrication, designing, binding, packing etc. which should be available in-house.**
 - 5. Adequate storage facility with proper fire-safety arrangement should be available for storing paper as well as finished books.**
 - 6. Paper consignments for specific institutional jobs will be supplied directly to the railway station nearest to the Printers / Publishers, or by truck, and clearing and unloading responsibility will remain with the Printers / Publishers.**
 - 7. Sales to Printers / Publishers will be on either ex-mill or ex-depot basis.**
 - 8. Freight and Insurance from mill to destination shall be arranged by the Printers / Publishers.**
 - 9. Printers / Publishers would be required to furnish Security Deposit @2% of total value of each order, by way of Demand Draft / Bank Guarantee of Nationalized Bank / Scheduled Commercial Bank. This Security Deposit will be applicable orderwise, and will be refunded after satisfactory completion of respective order.**
 - 10. All indents must be placed at Corporate Marketing Office in Kolkata against 10% advance payment ; balance 90% will have to be paid prior to production of paper, with dispatch getting**

effected only after 100% payment is received. All Statutory Forms under State VAT / CST sale will have to be submitted.

11.HPC reserves the right to accept or reject any EOI, without assigning any reason.

12.In case of any dispute arising during operation of the order, the same shall normally be resolved through mutual discussions, failing which, the matter will come under the exclusive jurisdiction of Kolkata High Court.

EOI may please be sent through e-mail to General Manager (Marketing) at “eoiprinters@hindpaper.in” (attaching scanned copies of relevant documents) followed by hard copy addressed to:

**The General Manager (Marketing)
Hindustan Paper Corporation Ltd.
75-C, Park Street (5th Floor)
Kolkata – 700 016**

The sealed envelope superscribed with “Expression of Interest from Printers / Publishers” may please be sent to the above address.

General Manager (Marketing)